

Annual Report



2016-17



API Leisure & Lifestyle

The Australian Post-Tel Institute
Queensland Limited

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For presentation and adoption at the 94th Annual General Meeting to be held on 1st November 2017. The financial report was authorised for issue by the Directors on 22nd September 2017. The company has the power to amend and reissue the financial report.

Australian Post-Tel Institute Qld Ltd
Associated Companies wholly owned by API Queensland Ltd.
ABN 57 064 558 210
API Travel Pty Ltd - Second Floor, 160 Wharf Street, Brisbane.
ABN 15 009 969 340
API Promotions Pty Ltd - Second Floor, 160 Wharf Street, Brisbane.
ABN 11 010 096 821

Chairman's Review

The year in review

I am pleased to report the transition to the new corporate structure (as voted on by members at the 2016 Annual General Meeting) has been finalised and API Queensland is now trading as a Company Limited by Guarantee. This new structure and associated constitution enables API to undertake its business operations with greater ease, and the organisation is now aligned to better reflect current corporate standards and governance practices. My fellow directors and I would like to thank API Queensland management for delivering this undertaking across the past 12 months.

API Qld Ltd returned a \$173k operating loss for the 2016/2017 year, however, this was offset by significant gains in property revaluation, with a final surplus of \$2.3m. Future cash flow looks stabilised with the full operation of Big Cribb Childcare Centre though pressure may still be felt with the commercial vacancy of Wharf Street tenancies. The balance sheet continues to be strong with net assets of \$17.09 million.

Operations

API Promotions at the end of this year is a very different entity to that reported last year. After significant

effort and dedication by the team, Childcare Agedcare Solutions continued to decline in trade and, as a result, the Board decided to cease operations and discontinue CAS trading; operations ceased in April 2017. API Travel celebrated a milestone of 40 years in operations; this is an outstanding achievement, as the travel industry as a whole has seen many challenges over the years. API Travel like the travel sector,

was challenged throughout the year, with the final result down on predictions. A restructure was undertaken to better position the business for future trade and improved performance, with brighter prospects for the 2017/2018 year. API Queensland Holiday Home occupancies remain on par with 2016, with feedback consistently reporting that our properties continue to offer members fantastic value for money, in well located beachfront positions. Membership continues to remain challenging with losses again across our traditional platforms, however, some gains have been made in individual member numbers sourced from other business areas.

Future Directions

Our digital presence will continue to grow in the coming months and years, with the addition of social media platforms to enhance existing marketing efforts. Our childcare centre offering delivers high quality services for families living and working on the city fringe and the services will remain as integral functions of the overarching business strategy. API Travel will continue to deliver high levels of service to the specialised sector of mid to high end private travel.



Acknowledgements

Our organisation is complex and requires input from many to succeed in this changing business environment. From our dedicated team of childcare educators, travel consultants and holiday home caretaking teams, to our administrative and management team, and Board, the dedication to the individual aspects of the business is unwavering. As the Chairman of the Board it brings me great pride to work with you all and for your ongoing commitment to our 94-year-old business, I say thank you.

Robin Aarons
Chairman
API Qld Ltd



API Travel team

"the result for the 2016/2017 year was a surplus of \$2.3 million."



Clifton Beach Holiday Home



API State Sporting Carnival 2016

Chief Executive Officer's Report

I am pleased to report on the activities and performance for the financial year. The last 12 months has seen many changes, and despite challenges, it is pleasing report a surplus for the year. It is very gratifying to see members embracing their API discounts with purchases through both the online platform and the shop front sales at Wharf Street, with sales exceeding \$1.5 million, resulting in significant lifestyle savings for members and their families.



Coles and Wish (Woolworths) cards remain at the top of the list, with significant growth in instant eGift Cards for Myer, David Jones, The Good Guys, Dan Muphy's, Super Cheap Auto and an array of movie ticket outlets. API again partnered with RNA to bring members significantly reduced EKKA tickets for this year. Members also took advantage of reduced priced tickets for Kinky Boots, another benefit of our membership program. The popularity of this offer guarantees similar promotions will be undertaken in the future. Attracting and retaining members continues to remain a challenge across our traditional platforms due to the unstable employment environment within these businesses and is not predicted to stabilise in the short term. Some gains have been made in individual member numbers through targeted organisational approaches with Brisbane Archdiocese and via enrolments at both Big & Little Cribb Childcare Centres. At the end of the financial year we had 4,020 members.

API Travel

Despite the lower than forecasted sales, the API Travel team consistently exceeded client expectations, resulting once again by being named the Express Travel Group, 2016 Agent of the Year (Qld) at the ETG Annual Conference in San Francisco. The industry accolades continued with Carolyn Price (API Travel Consultant) winning a Solomon Island Tourism award



Brisbane City Branch

to Munda Island.

The team continued their education with an African Travel Specialist trip to Kenya and Viking Tours tour to Russia; ensuring the high-level of service and knowledge our clients have come to expect continues.

API Promotions

The good news for Promotions is that Big Cribb Childcare Centre is now

fully operational and enrolments are continuing to increase steadily. Families are very happy with the services provided and its opening is a wonderful addition to our Little Cribb service that has been in operation for 23 years. Big Cribb's full opening and early success is a testament to the hard work and dedication of the Centre Director, Charlene Munro and CEO, Bruce Maguire (retired), together with the full API staff.

Properties

Our members continue to make use of the excellent holiday homes in Queensland resulting in occupancy remaining on par with the previous year. Our permanent let properties maintained high levels of occupancy, further allowing API to invest in subsidised activities and undertakings to support members. The commercial property market remains largely oversupplied in the Brisbane CBD, impacting significantly our ability to lease the vacant space in our Wharf St property. Minor upgrades and refurbishments were undertaken throughout the year to ensure our spaces are attractive for prospective tenants, in an effort to increase the likelihood of securing a long-term lease.

Branches

At the heart of our organisation and firmly entrenched in our history are our Branches. Providing members with

social functions, friendship making opportunities, race days, sporting, Christmas events and more. I would like to thank the committee members, who work extremely hard for their members to make their events a success and would like to encourage all members to actively engage in their local Branch and join me in reviving the API Branch traditions of yesteryear.

Special Events

API Qld Ltd welcomed sports enthusiasts

and API members from around the country in October 2016 to compete in the API Sports Carnival at Coolongatta/ Tweed Heads. Les Ison took out the coveted Gordon Poulter Shield, in what was a well-attended and enjoyable week of healthy rivalry, good sportsmanship and comradery.

A successful State President's Golf Day was held at the Gailles Golf Club. There was a good turnout of golfers from both the Brisbane and regional areas with everybody thoroughly enjoying the day.

"Big Cribb Childcare Centre is now fully operational and enrolments are continuing to increase steadily."

Peta Pitcher
Chief Executive Officer
API Qld Ltd



Big Cribb Childcare Centre

Director's Report

DIRECTOR'S REPORT

The Board of the Australian Post-Tel Institute Queensland Limited submits its report on the consolidated entity and the entities it controlled at the end of and during the financial year ended 30 June 2017.

API QLD LTD BOARD

The Board is the governing body of API Qld Ltd



ROBIN AARONS JP

Rob has been the Chairman of the Board of Directors of the Australian Post-Tel Institute (API) Qld for 12 years, and is responsible for the reporting structure between the CEO and the board. He is an active members of the Gold Coast Branch and attends regular functions during the year. Rob is a self-motivated and community-minded volunteer, with a passion for corporate and sporting event coordination and accreditation. He is extremely resilient, adaptable and reliable, with a proven history of supporting major events for the past 25 years, culminating in the G20 Leaders Conference in 2014, and being selected to volunteer at the 2018 Gold Coast Commonwealth Games.

Rob is an Australian Army veteran, with over 35 years' experience as a communications technician. Renowned for his organisational skills and exceptional attention to detail, he is an enthusiastic board member and is dedicated to delivering results. Rob has two adult children and lives on the Gold Coast with his wife Julie. When not volunteering or working in the community, he enjoys bike riding, walking, cruising holidays, and dining out.



DALE K HAM BBUS (PROF. ACCTY) GRAD CERT MGMT, CPA, JP (C.Dec)

Dale operates across Network Logistics and Network Planning for Mail Network and Postal Safety Queensland – Australia Post. Previously he was the Management Accountant and Project Specialist for National IT Queensland for Australia Post. Dale holds formal qualifications as a CPA in Professional Accounting and Project Management. He joined Australia Post in August 1993.

Dale was elected to the Board of API Qld in January 1995 and has served as both a Director and Vice President of API Qld, API Promotions and API Travel for the majority of this time.

Dale has served over the past 20 years on a number of company and non-profit boards and as such has been personally acknowledged with the following:

- Life Member – API Qld 2010
- Life Member – Trinity College Board & P&C 2016
- Life Member – Ormeau State School Council & P&C 2011
- Life Member – 96five / Family Radio 2015

Dale still serves as Chairman of the Board - Trinity College – Beenleigh - where he is an independent director.

Dale's other achievements include being a Senior Gold Level Communications Official in Race Control with the Confederation of Australian Motorsport at the Bathurst 12 Hour, Bathurst Motor Festival, Townsville 500, Ipswich 400, Bathurst 1000, Gold Coast 600, Sydney 500, and this year at the Newcastle 500. He also holds Event Management and Event Administration, along with special Event Assessor, Mentor, Steward and Alcohol Testing qualifications with CAMS.



BARBARA IRVINE BA (Accounting), CPA

Barbara's 40 year career with Telstra (and its predecessor PMG) was predominately in the finance area including management reporting, audit liaison, indirect taxation, financial analyst and accounts payable. Barbara's qualifications include a Bachelor of Arts in Accounting and she is a Certified Practising Accountant (retired). A member of API for over 35 years Barbara was appointed Chief Financial Officer of API Qld Inc in February 2000 and is a director of API Promotions Pty Ltd and API Travel Pty Ltd. Since her retirement in July 2013 Barbara has continued her role as treasurer for the Northside Singers Inc., the Trinity Grove Wilston Uniting Church and the Moreton Rivers Presbytery and enjoys travelling, singing, walking holidays and rowing.



CHRISTINE KELLY BCOMM, GRAD CERT MGT, MAICD

Christine has extensive experience in senior financial roles in the telecommunications and retail sectors and immediately prior to her retirement in 2011, she was the Chief Financial Officer and Joint Company Secretary for Vita Group Limited. She has also served as a director and chair of the St Rita's College Board. She holds a Bachelor of Commerce (UQ) and a Graduate Certificate of Management (SCU) and is a member of the Australian Institute of Company Directors.

Christine has served on the API Queensland Board since 1997, including two years as Chief Financial Officer and seven years as President. She has represented Queensland on the National Board of API as National Vice-President and National President. Christine now serves on the Boards of API Qld Ltd, API Promotions Pty Ltd and API Travel Pty Ltd. Christine is a director of API LTD (NSW, Victoria, Tasmania and South Australia) where she is also a member of the Governance and the Property sub-committees.



MICHAEL (Mike) BAIN POST GRAD ENG DIP - TEL ENG, FLM AND PM

Michael's career with Telstra has spanned 38 years in various technical, business, contract and ISO Standards Management positions, prior to moving into a Quality Systems Manager role. He has held API Membership since 1980 and was appointed to the Board in 2001. He is a Director of API Qld Ltd and API Promotions Pty Ltd and Chairperson of API Travel Pty Ltd. His leisure activities include travel within Australia and internationally, enjoying hiking and diving.



ERIC HENDRICKSON GRAD BUS MAN DIP

Eric has a long association with API and has been a member since 1969. Eric holds a Graduate Diploma in Business Management and until his recent retirement, was employed with Australia Post, in senior management roles, over a period of forty-five years.

Eric joined the API Victoria Board in 1991 and became President in 2001. Following the merger of NSW, Victoria and Tasmania, Eric was appointed to the newly formed API Ltd. board on 1 July 2005, at which time he was also elected to be the Deputy Chairman and annually thereafter.

Eric was nominated onto the API Qld Board in December 2016.

Eric is the Chairman of Incentivise Pty Ltd and serves as the President of the National Board having been elected to the office in 2006 and re-elected annually thereafter. Eric chairs the HR & Governance Sub Committee of API Ltd.

Director's Report

continued



PAUL TAYLOR

Paul has over 20 years’ work experience - both in Australia and the United Kingdom - across Financial Services, Information and Communication Technology, Government, Retail, and Hospitality.

Paul commenced his career by demonstrating his entrepreneurial skills running successful businesses in the UK. He then went on to develop strong leadership capability, leading teams across multiple sectors. Qualified in both Lean and ITIL, Paul’s performance and capability has resulted in him being chosen to lead many important change programs including the creation and implementation of policy and governance frameworks, and business efficiency design - most notably during the recovery of The Royal Bank of Scotland during the global financial crisis. Paul has also led global delivery model programs and has designed and implemented restructures introducing customer and people outcomes while at both Hewlett Packard (HP) and Telstra.

Most recently, Paul has operated in senior roles at HP as an Account Delivery Executive, and at Telstra as Head of Delivery and Senior Account Executive. Paul’s current role sees him developing and setting strategy, already resulting in significant growth across multiple accounts at the same time as improving customer satisfaction levels.



DENIS DADDS JP (C.Dec), B. COMM, FRCSA

Denis has considerable experience in management responsibilities in large telecommunications and recruitment organisations, as well as six years as director of RCSA, where he held the position of Finance Director for a number of years, as well as holding Board responsibilities for Risk Management. In addition, he was an active member of the RCSA Council (Qld/NT) including a considerable term as Chair. Denis holds a Bachelor of Commerce Degree, majoring in Finance and Accounting, and Human Resource Management. He has completed training as Lead Auditor for both Quality (ISO9001) and Health and Safety (AS/NZS:4801) Management Systems.

In addition to his experience in human resource management, over the past 23 years Denis has predominantly focussed on risk management with particular emphasis on health and safety and worker’s compensation management.

As Chair of the Safety and Risk Committee of the RCSA Denis represented the interests of members in discussions with safety and worker’s compensation regulatory authorities in a number of states.



MAUREEN P LANDY JP (QUAL)

Maureen has had a professional association with API spanning more than 30 years, including as Chief Executive Officer from 1998 to 2010. She resigned as CEO of API Qld Inc in 2010. Upon her resignation, Maureen was appointed as Non-Executive Director to the Board of API Qld Inc and resigned in September 2016. Maureen was honoured with Life Membership of API in October 2010.

RESULTS

The net amount of the surplus of the consolidated entity for the financial year was \$2,299,163 (2016: \$76,643).

DIVIDENDS

The Australian Post-Tel Institute Queensland Ltd is a Company Limited by Guarantee, and is prohibited by the Corporations Act 2001 from making distributions to members.

REVIEW OF OPERATIONS

A review of operations during the year and the results of those operations are contained in the report prepared by the Chairman, contained in this Annual report.

STATE OF AFFAIRS

During the financial year the only significant change which occurred in the organisation’s state of affairs was the opening of API Big Cribb Childcare Centre in Milton during August 2016, and the closure of Childcare Agedcare Solutions on 30th April 2017.

MEETING ATTENDANCES

During the financial year, 10 meetings of Directors were held. Attendances by each Director during the year were as follows:

Director	Board Meetings	
	Attended	Eligible
Robin Aarons	8	10
Dale Ham	10	10
Barbara Irvine	8	10
Christine Kelly	9	10
Michael Bain	8	10
Eric Hendrickson	5	5
Maureen Landy	2	3
Paul Taylor	5	5
Denis Dadds	5	5

Director's Report

continued

EVENT SUBSEQUENT TO BALANCE DATE

CEO Bruce Maguire resigned as of 15th August 2017, API Qld Ltd board has appointed Peta Pitcher.

DIRECTORS' INDEMNIFICATION

During the year the association paid a combined premium for Management Liability Insurance which includes cover to insure directors, officers, and employees of the company in respect of costs and expenses which may be incurred by a director, officer or employee in relation to any wrongful acts that may be committed in their capacity as a director, officer or employee of the company.

GOVERNANCE LITIGATION

There were no governance litigation matters during the period.

REMUNERATION

Directors of the Australian Post-Tel Institute Qld Ltd are not entitled to receive remuneration for their service on the Australian Post-Tel Institute Qld Ltd board, only direct costs incurred may be reimbursed.

REMUNERATION POLICY

The remuneration policy has been designed to align key management personnel objectives with business objectives by providing a fixed remuneration component and offering specific incentives based on key performance criteria affecting the consolidated group's financial results. The Board believes the remuneration policy to be appropriate to attract and retain key management personnel to effectively manage the consolidated group, as well as goal congruence between directors, executives and members.

RISK

The directors maintain a risk policy to identify and mitigate current or potential risks to the company.


LIKELY DEVELOPMENTS AND FUTURE RESULTS

There are no significant developments to report.

AUDITOR'S INDEPENDANCE

A copy of the declaration received by the board from the lead auditor of the audit is contained in this report.

Signed in accordance with a resolution of the directors:



Robin Aarons
Chairman
API Qld Ltd

Acknowledgements

WARREN DEPPER AWARD

The 2015-16 Warren Depper Award was won by the API Rockhampton Branch. The award recognises the considerable effort of Branch and Committee in organising activities and benefits to API members locally.

The criteria for the Warren Depper Award are:

- a. Registration of Leisure Life Activities
- b. Branch meetings being held regularly and accounts properly processed and submitted to Brisbane for payment and audit.
- c. Contributions to API, planning, teamwork and contribution at Branch, inter-Branch and Head Office level.
- d. Initiative / Enterprise
- e. Attendance at functions and activities

API BRANCHES

API Qld Ltd would to acknowledge the efforts over the past year and report on the success of the well organised and supported branch events and activities including: Riverfire, race days to Doomben and Esk, winery trip, bus trips, trivia night, raffles, fortnightly Telstra social nights and movie and dinner nights.

EVENTS

API Sporting Carnival 2016

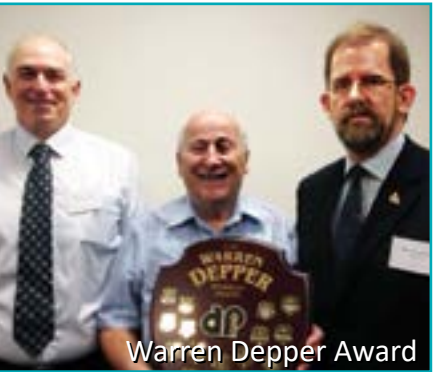
During October API Qld Ltd hosted the API Sporting Carnival in the Tweed Heads and Coolangatta region. Attracting players from across Australia, members participated in a variety of sports including golf, lawn bowls, tennis, and mulitsports. With functions to attend in the evening and the opportunity to explore the Gold Coast, there was plenty to participate in across the week-long event.

Long time API member Les Ison had the honour of winning the much celebrated Gordon Poulter Shied.

State Presidents Golf Day

The 21st State Presidents Golf Day played at Gailies Golf Club on Sunday July 9th, 2017. The Stanton's Shankers were the winners of the teams event, pursued by the Balaclava Bandits.

API would like to thank the API Golf Club committee for organising the event again this year and making the day a success.



Warren Depper Award



Toowoomba Branch



State Sporting Carnival

Honorary Life Members

F.Robinson (decd)	1975 S.P.R. St. Johns Biggs (decd)	1986 W.L. Sleaford
F.Walker (decd)	1975 M.W. Dearlove (decd)	1988 G.C. Webster
1936 G.H. Gibson (decd)	1975 R.K. Funch (decd)	1988 H.J. Whitmore (decd)
1937 F.E. Tate (decd)	1975 P.R. McGuire (decd)	1989 R.Bews
1943 J.M. Kelso (decd)	1975 K.F. O'Shaughnessy (decd)	1989 G.F. Scrivener
1944 R.L. Edwards (decd)	1975 A.V. Scaroni (decd)	1990 E. Hyland
1947 E.M. Richards (decd)	1976 L.G. Camp	1991 J. Hunter
1948 C.J. Teitzel (decd)	1976 A.C.A. Hansen (decd)	1992 D.I. MacKenzie
1952 V. Kettle (decd)	1976 G. Hawes (decd)	1992 R.C. McCosker
1955 J.H. Mallyon (decd)	1976 E.A. McMillan (decd)	1992 D.N. Harvey
1955 W.E. Dawes (decd)	1976 R.K. Mellon (decd)	1992 R.J. Clapham
1956 C.G. Brassington (decd)	1976 R.A. Wightman	1993 R.W. Aarons
1957 G.E.K. Dixon (decd)	1976 D.G. Worthington	1993 G.T. Kruger
1958 C.S. Walsh (decd)	1978 P. Churchyard (decd)	1993 P. Dinwoodie
1961 W.H.F. Durnford (decd)	1978 S.P. Mancktelow (decd)	1995 L. Ison
1961 J.J. West (decd)	1978 N.F. McCrystal (decd)	1996 W. Fogarty
1963 C.H. Fuelling (decd)	1978 R. Pacholke (decd)	1998 J. McMonagle
1963 A.J.C. Phillips (decd)	1978 G.J. Poulter (decd)	1999 J. Cross
1965 J.A. Maranta (decd)	1979 D.J. Fossey	1999 R. Green
1966 A.J.C. Harris (decd)	1979 C.D. Gilbert (decd)	1999 H.Brodie
1967 B.A. Murphy (decd)	1979 H.J. Mourney (decd)	2000 R.Kable
1968 E.M. Wood (decd)	1979 D.N.P. Short (decd)	2003 J. Lucas
1969 H.F. Flaskas (decd)	1981 R.A. Baxter	2005 C. Shambrook (decd)
1971 C.E. Rudolph (decd)	1981 J.H. McKain (decd)	2010 D.K. Ham
1971 C.R. Brown (decd)	1983 R.K. Warnock	2010 M.P. Landy
1971 F. Davison (decd)	1983 R.F. Finch	2011 P. J. Finch
1971 J.M. Devon (decd)	1984 W.D. Depper	2011 D.J. Copson
1974 B.C. Oehlman (decd)	1985 M.E. Nelson (Cox)	2015 S.R. Foster
1975 W.J. Bevan (decd)		

Financials

API Queensland Ltd

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR YEAR ENDED 30 JUNE 2017

	Notes	2016/17 Economic Entity \$	2015/16 Economic Entity \$
Revenue from continuing operations	4	5,019,833	4,905,566
Expenses			
Membership Service	5	1,703,609	1,946,209
Administration and Marketing	5	3,378,889	2,725,909
Branches	5	117,660	156,720
		-----	-----
		5,200,158	4,828,838
Surplus / (Deficit) from continuing operations before income tax		(180,325)	76,728
Income Tax Expense / (Credit)	6	(7,181)	(85)
		-----	-----
Net Surplus/(Deficit)		(173,144)	76,643
Other Comprehensive Income for the year:			
Net Gain / (Loss) on Revaluation of Properties		2,472,307	-
		-----	-----
Total Comprehensive Income attributable to members of the entity		2,299,163	76,643
		=====	=====

The above Consolidated Statement of Comprehensive Income is to be read in conjunction with the accompanying notes.

Financials

API Queensland Ltd

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2017

	Notes	2016/17 Economic Entity \$	2015/16 Economic Entity \$
CURRENT ASSETS			
Cash Assets	7	1,460,117	1,756,743
Receivables	8	188,271	55,845
Inventory	9	69,002	44,440
Other Assets	10	-	128,029
Tax Assets	11	25,206	19,423
		-----	-----
TOTAL CURRENT ASSETS		1,742,596	2,004,480
		-----	-----
NON-CURRENT ASSETS			
Other Financial Assets	12	8,944	11,120
Property, Plant & Equipment	13	16,300,980	13,647,058
		-----	-----
TOTAL NON-CURRENT ASSETS		16,309,924	13,658,178
		-----	-----
TOTAL ASSETS		18,052,520	15,662,658
		-----	-----
CURRENT LIABILITIES			
Payables	14	575,250	508,948
Provisions	15	227,657	174,793
Other Liabilities	16	136,830	132,714
Provision for Income Tax	17	-	921
		-----	-----
TOTAL CURRENT LIABILITIES		939,738	817,376
		-----	-----
NON-CURRENT LIABILITIES			
Provisions	15	26,757	58,421
		-----	-----
TOTAL NON-CURRENT LIABILITIES		26,757	58,421
		-----	-----
TOTAL LIABILITIES		966,495	875,797
		-----	-----
NET ASSETS		17,086,024	14,786,861
		=====	=====
EQUITY			
Retained Profits	18	17,086,024	14,786,861
		-----	-----
TOTAL EQUITY		17,086,024	14,786,861
		=====	=====

The above Consolidated Statement of Financial Position is to be read in conjunction with the accompanying notes.

Financials

API Queensland Ltd

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY AS AT 30 JUNE 2017

	Notes	2016/17 Economic Entity \$	2015/16 Economic Entity \$
Total Equity at the beginning of the financial year		14,786,861	14,710,218
Profit (loss) for the year	18	2,299,163	76,643
		-----	-----
Total Equity at the end of the year		17,086,024	14,786,861
		=====	=====

The above Consolidated Statement of Cash Flows is to be read in conjunction with the accompanying notes.

CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2017

	Notes	2016/17 Economic Entity \$	2015/16 Economic Entity \$
CASH FLOWS FROM OPERATING ACTIVITIES			
Interest received		32,365	35,900
Receipts from customers		5,082,516	5,253,638
Interest paid		-	-
Payments to suppliers and employees		(5,192,600)	(5,233,390)
		=====	=====
NET CASH PROVIDED BY/ (USED IN) OPERATING ACTIVITIES	23(b)	(77,719)	56,148
		=====	=====
CASH FLOWS FROM INVESTING ACTIVITIES			
Payments for property, plant and equipment		(218,907)	(108,929)
Proceeds from sale of property, plant and equipment		-	-
		=====	=====
NET CASH PROVIDED BY/ (USED IN) INVESTING ACTIVITIES		(218,907)	(108,929)
		=====	=====
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of borrowings		-	-
		=====	=====
NET CASH PROVIDED BY/ (USED IN) FINANCING ACTIVITIES		-	-
		=====	=====
Net increase/(decrease) in cash held		(296,626)	(52,781)
Cash at the beginning of the financial year		1,756,743	1,809,524
		=====	=====
Cash at the end of the financial year	23(a)	1,460,117	1,756,743
		=====	=====

The above Consolidated Statement of Changes in Equity is to be read in conjunction with the accompanying notes.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2017

NOTES TO AND FORMING PART OF THE ACCOUNTS

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The financial report includes the consolidated financial statements and notes of API QLD Ltd and controlled entities ("Economic Entity"). API QLD Ltd is a Company Limited by Guarantee, incorporated and domiciled in Australia.

a) Basis of Preparation

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards, including Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in financial statements containing relevant and reliable information about transactions, events and comply with International Financial Reporting Standards. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise.

The financial statements, except for the cash flow information, have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets & financial liabilities. The amounts presented in the financial statements have been rounded to the nearest dollar.

The financial statements were authorised for issue on 6th of September 2017 by the Directors of the Company.

b) Change in Accounting Policy

AASB101 Presentation of Financial Statements

The revised version of AASB101 requires all income and expenses to be presented in either one statement, the statement of comprehensive income, or two statements, a separate income statement and a statement of comprehensive income. The company has adopted this standard and the company has elected to report in one statement, and the company's financial statements now contain a statement of comprehensive income.

c) Principles of consolidation

A controlled entity is any entity over which API QLD Ltd has the power to govern the financial and operating policies to obtain benefits from its activities. In assessing the power to govern, the existence and effect of holdings of actual and potential voting rights are considered.

A list of controlled entities is contained in Note 22 to the financial statements.

As at reporting dates, the assets and liabilities of all controlled entities of API QLD Ltd have been incorporated in the consolidated financial statements as well as their results for the year then added. Controlled entities are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

NOTES TO AND FORMING PART OF THE ACCOUNTS

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

d) Income tax

The consolidated entity adopts the liability method of tax effect accounting whereby the income tax expense shown in the statement of financial performance is based on the operating surplus or deficit before tax adjusted for any permanent differences. Income tax is not payable on member income earned by API QLD Ltd

Current Income tax expense charged to the profit or loss is the tax payable on taxable income. Current tax liabilities (assets) are therefore measured at the amounts expected to be paid to (recovered from) the relevant taxation authority.

Deferred income tax expenses reflect movements in deferred tax asset and deferred tax liability balances during the year as well unused tax losses.

Current and deferred income tax expense (income) is charged or credited outside profit or loss when the tax relates to items that are recognised outside profit or loss.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled and their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability. With respect to non-depreciable items of property, plant and equipment measured at fair value and items of investment property measured at fair value, the related deferred tax liability or deferred tax asset is measured on the basis that the carrying amount of the asset will be recovered entirely through a sale. When an investment property that is depreciable and is held by the Group in a business model whose objective is to consume substantially all the economic benefits embodied in the property through use over time (rather than through sale), the related deferred tax liability or deferred tax asset is measured on the basis that the carrying amount of such property will be recovered entirely through use.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

e) Leases

Leases of property, plant and equipment, where substantially all the risks and benefits incidental to the ownership of the asset but not the legal ownership is transferred to the entity, are classified as finance leases. (Note19).

Finance leases are capitalised, recognising an asset and a liability equal to the present value of the minimum lease payments, including any guaranteed residual values.

Leased assets are depreciated on a straight-line basis over their estimated useful lives where it is likely that the entity will obtain ownership of the asset. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are recognised as expenses on a straight-line basis over the lease term.

Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

NOTES TO AND FORMING PART OF THE ACCOUNTS

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

f) Acquisitions of assets

The purchase method of accounting is used to account for all acquisitions of assets (including business combinations) regardless of whether equity instruments or other assets are acquired. Cost is measured as the fair value of the assets given, shares issued or liabilities incurred or assumed at the date of exchange plus costs directly attributable to the acquisition.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any minority interest. The excess of the cost of acquisition over the fair value of the Group’s share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the income statement, but only after a reassessment of the identification and measurement of the net assets acquired.

g) Cash and cash equivalents

Cash and cash equivalents include, deposits held at call with banks, other short term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short term borrowings in current liabilities on the statement of financial position.

h) Accounts Receivable and Other Debtors

Accounts receivable and other debtors include amounts due from members as well as amounts receivable from customers for goods sold in the ordinary course of business. Receivables expected to be collected within 12 months of the end of the reporting period are classified as current assets. All other receivables are classified as non-current assets.

i) Inventories

Inventories are measured at the lower of cost and current replacement cost. Inventories acquired at no cost or for nominal consideration are measured at the current replacement cost as at the date of acquisition.

NOTES TO AND FORMING PART OF THE ACCOUNTS

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

j) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value as indicated, less, where applicable, accumulated depreciation and any impairment losses.

Freehold Property

Freehold land and buildings are shown at their fair value based on periodic, but at least triennial, valuations by external independent bodies, less subsequent depreciation for buildings.

In periods when the freehold land and buildings are not subject to an independent valuation, the directors conduct director’s valuations to ensure the carrying amount for the land and buildings is not materially different to the fair value.

Increases in the carrying amount arising on revaluation of land and buildings are recognised in other comprehensive income and accumulated in the revaluation surplus in equity. Revaluation decreases that offset previous increases of the same class of assets shall be recognised in other comprehensive income under the heading of revaluation surplus. All other decreases are recognized in profit or loss.

Any accumulated depreciation at the date of the revaluation is eliminated against the gross carrying amount of the asset and the net amount restated to the re-valued amount of the asset.

Freehold land and buildings that have been contributed at no cost or for nominal cost are valued and recognised at the fair value of the asset at the date it is required.

Plant and Equipment

Plant and equipment are measured on the cost basis and are therefore carried at cost less accumulated depreciation and any accumulated impairment losses. In the event the carrying amount of plant and equipment is greater than the estimated recoverable amount, the carrying amount is written down immediately to the estimated recoverable amount and impairment losses are recognised either in profit or loss or as a revaluation decrease if the impairment losses relate to a re-valued asset. A formal assessment of recoverable amount is made when impairment indicators are present.

Subsequent costs are included in the assets carrying amount or recognised as a separate asset, as appropriate only when it is probable that future economic benefits associated with the item will to the company and the cost of the item can be measured reliably. All other repairs and maintenance are recognised as expenses in profit or loss in the financial period in which they are incurred.

Plant and equipment that have been contributed at no cost or for nominal cost are recognised at the fair value of the asset at the date it is acquired.

Intangibles

Software is recorded at cost. It has a finite life and is carried at cost less accumulated amortisation and any impairment losses. Software has an estimate useful life of between one and three years. It is assessed annually for impairment.

NOTES TO AND FORMING PART OF THE ACCOUNTS

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

k) Property, Plant and Equipment (Continued)

Depreciation

The depreciable amount of all fixed assets, including buildings and capitalised lease assets but excluding freehold land, is depreciated on a straight-line basis over the asset's useful life to the entity commencing from the time the asset is available for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable assets are:

Class of Fixed Asset Depreciation Rate

Buildings	N/A
Plant & equipment	10 - 33%
Leased plant and equipment	N/A

The assets residual values and useful lives are reviewed and adjusted, if appropriate, at the end of each reporting period.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are recognised in profit or loss in the period in which they arise. When re-valued assets are sold, amounts included in the revaluation surplus relating to that asset are transferred to retained surplus.

l) Trade and other payables

Accounts payable and other payables represent the liability outstanding at the end of the reporting period for goods and services received by the company during the reporting period which remain unpaid. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

m) Employee Provisions

Provision is made for the company's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee provisions that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled. Employee provisions payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may not satisfy vesting requirements. Those cash outflows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cash flows attributable to employee provisions.

NOTES TO AND FORMING PART OF THE ACCOUNTS

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

n) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities, which are recoverable from or payable to the ATO, are presented as opening cash flows included in receipts from customers or payments to suppliers.

NOTE 2: FINANCIAL RISK MANAGEMENT

The finance committee is responsible for monitoring and managing the company's compliance with its risk management strategy and consists of senior board members. The finance committee's overall risk management strategy is to assist the company in meeting its financial targets while minimising potential adverse effects on financial performance. Risk management policies are approved and reviewed by the finance committee on a regular basis. These include credit risk policies and future cash flow requirements.

Special Financial Risk Exposures and Management

The main risks the company is exposed to through its financial instruments are credit risk, liquidity risk and market risk relating to interest rate risk and other price risk.

There have been no substantive changes in the types of risks the company is exposed to, how these risks arise, or the board's objectives, policies and processes for managing or measuring the risks from the previous period.

a) Credit risk

Exposure to credit risk relating to financial assets arises from the potential non-performance by counterparties of contract obligations that could lead to a financial loss for the company. The company has no significant concentration of credit risk. The company has policies in place to ensure that sales of products and services are made to customers with an appropriate credit history.

Credit Risk Exposures

The maximum exposure to credit risk by class of recognised financial assets at the end of the reporting period is equivalent to the carrying amount and classification of those financial assets (net of any provisions) as presented in the statement of financial position.

Accounts receivable and other debtors that are neither past due nor impaired are considered to be of high credit quality. The company has no significant concentrations of credit risk exposure to any single counterparty or group of counterparties.

b) Liquidity risk

Liquidity risk arises from the possibility that the company might encounter difficulty in settling its debts or otherwise meeting its obligations in relation to financial liabilities. Prudent liquidity risk management implies maintaining sufficient cash. The company continually monitors the cash position.

NOTES TO AND FORMING PART OF THE ACCOUNTS

NOTE 2: FINANCIAL RISK MANAGEMENT (continued)

c) Cash flow and fair value interest rate risk

(i) Cash flows realised from financial assets reflect management's expectation as to the timing of realisation. Actual timing may therefore differ from that disclosed.

(ii) Exposure to interest rate risk arises on financial assets and financial liabilities recognised at the end of the reporting period whereby a future change in interest rates will affect future cash flows or the fair value of fixed rate financial instruments.

As the company has significant interest-bearing assets, the company's income and operating cash flows are dependent on changes in market interest rates.

NOTE 3: CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The company's evaluation estimates and judgments incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the company.

a) Allowance for bad debts

The Group has debtor balances made up of many debtors varying in size. Historically, some of these debtors have been unable to pay their debts when they have become due. In order to avoid overstating assets, the group makes an estimate in order to allow for the debtor balances that will not be collected. It is not possible to accurately predict this amount, so the Group uses judgment based on historical performance to estimate the amount of these accounts that will not be collected.

NOTES TO AND FORMING PART OF THE ACCOUNTS

NOTE 4: REVENUE

	2016/17 Economic Entity \$	2015/16 Economic Entity \$
Operating Activities		
Subscriptions	350,289	366,084
Branches	97,710	124,688
Holiday Homes Income	461,352	468,049
Interest	32,271	41,364
Commission	338,807	393,207
Sales	1,510,045	1,732,704
Childcare Agedcare Solutions	63,374	81,389
Childcare	1,876,578	1,281,141
Commercial Rent	106,330	221,465
Other	183,077	195,475
	-----	-----
	5,019,833	4,905,566
	-----	-----

Revenue recognition depends on the nature of the services provided. If the fee permits only membership, and all other services or products are paid for separately, or if there is a separate annual subscription, the fee is recognised as revenue when no significant uncertainty as to its collectability exists. If the fee entitles the member to services or publications to be provided during the membership period, or to purchase goods or services at prices lower than those charged to non-members, it is recognised on a basis that reflects the timing, nature and value of the benefits provided.

Interest revenue is recognised as it accrues using the effective interest method, which for floating rate financial assets is the rate inherent in the instrument.

All revenue is stated net of the amount of the goods and services tax.

NOTES TO AND FORMING PART OF THE ACCOUNTS

NOTE 5: PROFIT/(LOSS) FOR THE YEAR
(a) Expenses:

	2016/17 Economic Entity \$	2015/16 Economic Entity \$
Cost of Sales	1,510,072	1,736,401
Operating Leases Premises	236,525	137,395
Depreciation Expense	37,294	14,168
Leisure Grants	18,480	17,350
Branch Expense	117,660	156,720
Employee Benefits	2,149,219	1,729,209
Administrative expenses	1,130,908	1,037,595
	-----	-----
	5,200,158	4,828,838
	-----	-----

NOTE 6: INCOME TAX EXPENSE

(a) The prima facie tax payable on profit/(loss) from ordinary activities before income tax is reconciled to the income tax expense/(benefit) as follows:

Tax payable on profit/(loss) from ordinary activities before income tax at 30%	689,749	23,018
Exempt member income and other items	(696,930)	(22,933)
	-----	-----
Prima facie tax payable	(7,181)	85
	-----	-----
Add tax effect of:		
Non-deductible items	2,609	3,564
Non-assessable items	(7,808)	(7,677)
	-----	-----
Income tax expense/(benefit)	(12,380)	(4,028)
	=====	=====

Individual entities also have tax losses carried forward. This benefit will only be obtained if:

- i) The individual entities derive future assessable income of a nature and of an amount sufficient to enable the benefit from the deductions for the loss to be realised;
- ii) The economic entity continues to comply with the conditions for deductibility imposed by the law; and
- iii) No changes are made in the legislation adversely affecting the economic entity in realising the benefit from the deductions for the loss.

Financials

API Queensland Ltd

NOTES TO AND FORMING PART OF THE ACCOUNTS

		2016/17 Economic Entity \$	2015/16 Economic Entity \$
NOTE 7:	CASH AND CASH EQUIVALENTS		
	Cash at bank	1,457,492	1,753,118
	Petty Cash	2,625	3,625
		-----	-----
		1,460,117	1,756,743
		=====	=====
NOTE 8:	TRADE AND OTHER RECEIVABLES		
	Sundry debtors	42,305	41,089
	Trade debtors	109,544	17,252
	GST Refund	39,264	570
		-----	-----
		191,113	58,911
	Provision for Doubtful Debts	(2,842)	(3,066)
		-----	-----
		188,271	55,845
		=====	=====
NOTE 9:	INVENTORY		
	Stock on hand –tickets/vouchers at cost	69,002	44,440
		=====	=====
NOTE 10:	OTHER ASSETS		
	Prepayments	-	128,029
		=====	=====
NOTE 11:	DEFERRED TAX ASSET		
	CURRENT		
	Income tax benefit – timing differences	24,420	17,239
	Provision for income tax	786	2,184
		-----	-----
		25,206	19,423
		=====	=====

Financials

API Queensland Ltd

NOTES TO AND FORMING PART OF THE ACCOUNTS

		2016/17 Economic Entity \$	2015/16 Economic Entity \$
NOTE 12:	OTHER FINANCIAL ASSETS		
	Market value of investments in listed corporations - Telstra	8,944	11,120
		-----	-----
		8,944	11,120
		=====	=====
NOTE 13:	PROPERTY, PLANT & EQUIPMENT		
	Freehold Land & Buildings – holiday homes		
	- at Directors valuation June 2017	11,150,000	9,147,528
	- at cost	-	-
		-----	-----
		11,150,000	9,147,528
	Freehold Land & Buildings – commercial		
	- at Directors valuation June 2017	4,925,000	4,446,256
	- at cost	-	-
		-----	-----
		4,925,000	4,446,256
	Furniture & Fittings		
	- at cost	360,072	42,052
	Accumulated depreciation	(165,964)	(42,052)
		-----	-----
		194,108	-
		-----	-----
	Plant & Equipment - at cost	427,878	549,387
	Accumulated depreciation	(396,006)	(496,113)
		-----	-----
		31,872	53,274
		-----	-----
		16,300,980	13,647,058
		=====	=====

Financials

API Queensland Ltd

NOTES TO AND FORMING PART OF THE ACCOUNTS

CONSOLIDATED ENTITY	Land & Buildings – Holiday Home 2017 \$	Land & Buildings - Commercial 2017 \$	Furniture & Fittings 2017 \$	Plant & Equipment 2017 \$	Total 2017 \$
Balance at the beginning of the year	9,147,528	4,446,256	-	53,274	13,647,058
Revaluation	1,997,291	475,016	-	-	2,472,307
Additions	5,181	3,728	198,076	11,924	218,909
Reallocation	-	-	20,416	(20,416)	-
Depreciation expense	-	-	(24,384)	(12,910)	(37,294)
Carrying Amount at the end of the year	11,150,000	4,925,000	194,108	31,872	16,300,980

The directors made an assessment of the values of the properties taking into account sales of similar properties, valuations provided by independent advice and internal analysis of the property market in each location.

Valuation is made on the basis of open market value. The revaluation surplus net of applicable deferred income taxes was credited to shareholder's equity. The fair value model is applied to all the properties.

Financials

API Queensland Ltd

NOTES TO AND FORMING PART OF THE ACCOUNTS

	2016/17 Economic Entity \$	2015/16 Economic Entity \$
NOTE 14: PAYABLES		
Sundry creditors	-	50,187
Trade creditors	575,250	437,540
Fuel card deposits	-	16,990
GST Liability	-	4,231
	575,250	508,948
	=====	=====
NOTE 15: PROVISIONS		
CURRENT		
Employee Benefits	227,657	174,793
	=====	=====
NON-CURRENT		
Employee Benefits	26,757	58,421
	=====	=====
(a) Aggregate employee benefits liability	254,414	233,214
	=====	=====
	No.	No.
(b) Number of employees at year end	48	32
	=====	=====
NOTE 16: OTHER LIABILITIES		
Future Income	136,830	132,714
	=====	=====
NOTE 17: TAX LIABILITIES		
CURRENT		
Provision for Income Tax	-	921
	=====	=====
NOTE 18: RETAINED PROFITS		
Retained profits at the beginning of the financial year	14,786,861	14,710,218
Net profit/(loss) attributable to members of the Company	2,299,163	76,643
	=====	=====
Retained profits at the end of the financial year	17,086,024	14,786,861
	=====	=====

NOTES TO AND FORMING PART OF THE ACCOUNTS

NOTE 19: CAPITAL AND LEASING COMMITMENTS

(a) Operating Lease commitments

Payable		
Not later than one year	314,584	253,875
Later than one year but not later than five years	1,418,177	1,206,000
Greater than five years-	1,665,571	1,507,500
	-----	-----
	3,398,332	2,967,375
	=====	=====

NOTE 20: REMUNERATION OF AUDITORS

Amounts received or due and Receivable by the auditor for Auditing and reviewing the financial report	17,900	17,900
Taxation and other services	1,100	500
	-----	-----
	19,000	18,400
	=====	=====

NOTES TO AND FORMING PART OF THE ACCOUNTS

NOTE 21: EXECUTIVES

The following members have served on the Board of Directors throughout the year and at the date of this report:

State President Robin Aarons	Board Members Christine Kelly Michael Bain Maureen Landy resigned 28/09/2016 Eric Hendrickson appointed 19/12/16 Paul Taylor appointed 25/1/17 Denis Dadds appointed 25/1/17
Vice President Dale Ham	
Chief Financial Officer Barbara Irvine	

The members of the Board of Directors did not receive and are not due to receive any fees or allowances during the financial year ended 30 June 2017.

NOTE 22: CONTROLLED ENTITIES

Parent Entity	Country of Incorporation	Percentage Owned		Investment at Cost		Contribution to Consolidated Profit/(Loss) from ordinary activities before income tax	
		2017 %	2016 %	2017 \$	2016 \$	2017 \$	2016 \$
Parent Entity: The Australian Post-Tel Institute (Queensland) Ltd	Australia	-	-	-	-	(173,369)	72,528
Subsidiaries of The Australian Post-Tel Institute (Queensland) Ltd: API Promotions Pty Ltd	Australia	100%	100%	5	5	16,980	3,917
API Travel Pty Ltd	Australia	100%	100%	68,019	68,019	(16,755)	198
				-----	-----	-----	-----
				68,024	68,024	(173,144)	76,643
				=====	=====	=====	=====

NOTES TO AND FORMING PART OF THE ACCOUNTS

	2016/17 Economic Entity \$	2015/16 Economic Entity \$
NOTE 23: CASH FLOW INFORMATION		
(a) Reconciliation of Cash		
Cash at the end of the financial year as shown in the Statement of Cash Flows, is reconciled to the related items in the Balance Sheet as follows:		
Cash at bank	1,457,492	1,753,118
Cash on hand	2,625	3,625
	-----	-----
	1,460,117	1,756,743
	=====	=====
(b) Reconciliation of cash flow from operations with profit/(loss) from ordinary activities after income tax		
Profit/(loss) from operations after income tax	(173,144)	76,643
Non-cash flows in profit/(loss) from ordinary activities:		
Depreciation	37,294	14,168
Changes in assets and liabilities:		
Decrease/(increase) in receivables	(132,425)	186,982
Decrease/(increase) in inventory	(24,562)	(44,440)
Decrease/(increase) in deferred tax assets/ deferred tax liabilities	(5,783)	85
Decrease/(increase) in prepayments	128,028	3,155
Decrease/(increase) in investments	2,176	(1,580)
Increase/(decrease) in tax liabilities	(921)	-
Increase/(decrease) in payables and other liabilities	70,418	(195,705)
Increase/(decrease) in provision for employee benefits	21,200	16,840
	-----	-----
Net cash from operating activities	(77,719)	56,148
	=====	=====

NOTES TO AND FORMING PART OF THE ACCOUNTS

NOTE 24: PARENT ENTITY

As the API Queensland Ltd, has applied amendments to the Corporations Act 2001 that remove the requirement for the API Queensland Ltd to include parent entity financial statements, financial details of the parent entity are included below.

Results of parent entity

Profit for the period	2,298,938
	=====
Current Assets	1,355,244
Non-Current Assets	16,163,599

Total Assets	17,518,843

Current Liabilities	853,523
Non-Current Liabilities	-

Total Liabilities	853,523

Net Assets	16,665,320
	=====

NOTE 25: MEMBERS' GUARANTEE

The entity is incorporated under the Corporations Act 2001 and is a company limited by guarantee. If the company is wound up, the constitution states that each member is required to contribute a maximum of \$1 each towards meeting any outstanding obligations of the company. At 30 June 2017, the number of members was 4,020 (2016: 4,193).

NOTE 26: COMPANY DETAILS

The registered office company is:
Level 2 / 160 Wharf Street
SPRING HILL, QLD, 4004

The Principal Place of Business is:
Level 2 / 160 Wharf Street
SPRING HILL, QLD, 4004

AUSTRALIAN POST-TEL INSTITUTE QUEENSLAND LTD

DIRECTORS’ DECLARATION

In the directors’ opinion:

- 1.The financial statements and notes, are:
 - a) In accordance with the Corporations act 2001; and
 - b) Comply with Australian Accounting Standards; and
 - c) Give a true and fair view of the financial position of the company as at 30 June 2017 and of its performance for the year ended on that date.
- 2.In the directors’ opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the directors.


Robin Aarons
CHAIRPERSON

Dated this 22 day of September 2017

INDEPENDENT AUDIT REPORT TO THE MEMBERS OF THE AUSTRALIAN POST-TEL INSTITUTE (QUEENSLAND) LTD AND CONTROLLED ENTITIES

To the members of Australian Post-Tel Institute (Queensland) Ltd and Controlled Entities.

Scope

The Financial Report

We have audited the accompanying financial report of Australian Post-Tel Institute (Queensland) Ltd and Controlled Entities, which comprises the statement of financial position as at 30 June 2017, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors declaration.

Directors’ responsibility for the financial report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives true and fair view and is free from material misstatement, whether due to fraud and error.

Auditor’s Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor’s judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Financials

API Queensland Ltd

INDEPENDENT AUDIT REPORT TO THE MEMBERS OF THE AUSTRALIAN POST-TEL INSTITUTE (QUEENSLAND) LTD AND CONTROLLED ENTITIES (CONTINUED)

Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration attached to this report required by the *Corporations Act 2001*, provided to the directors of Australian Post-Tel Institute (Queensland) Ltd and Controlled Entities, would be in the same terms if provided to the directors as at the date of this auditor's report.

Audit Opinion

In our opinion, the financial report of **Australian Post-Tel Institute (Queensland) Ltd and Controlled Entities** is in accordance with:

- a) the *Corporations Act 2001*, including:
 - i. giving a true and fair view of the company's and controlled entities financial position as at 30 June 2017 and of their performance for the year ended on that date; and
 - ii. complying with Accounting Standards in Australia and the *Corporations Regulations 2001*; and
- b) the financial report also complies with International Financial Reporting Standards as disclosed in Note 1.

Accru Rawsons
ACCRU RAWSONS



JEFFREY C RAKE
Partner

Dated this 26th day of September 2017
Level 2, 160 Wharf Street
Brisbane QLD 4000

Financials

API Queensland Ltd

AUDITORS INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001 TO THE DIRECTORS OF AUSTRALIAN POST-TEL INSTITUTE (QUEENSLAND) LTD AND CONTROLLED ENTITIES

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2017 there have been:

- i. no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- ii. no contraventions of any applicable code of professional conduct in relation to the audit.

Accru Rawsons
ACCRU RAWSONS



JEFFREY C RAKE
Partner

Dated this 26th day of September 2017
Level 2, 160 Wharf Street
Brisbane QLD 4000